

1 **Switchable quaternary ammonium transformation leading to salinity-**
2 **tolerance-conferring plant biostimulants**

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22 Since their discovery by Menshutkin in 1890, quaternary ammonium salts have been
23 synthesized by alkylating tertiary amines, with the development of new synthetic methods
24 having received limited attention. Here we describe a photoredox-catalyzed method for
25 synthesizing quaternary ammonium salts that involves reacting α -haloalkylammonium
26 salts with olefins. This chemistry enables selective and switchable alkylations and
27 alkenylations that afford a variety of structurally new quaternary ammonium salts. The
28 key to success is attributable to the photocatalytic generation of distonic α -ammonium
29 radicals under both oxidative and reductive quenching conditions. Furthermore, during
30 the course of our reaction-development-based chemical-screening campaign, we
31 serendipitously discovered that the synthesized quaternary ammonium salts confer plants
32 with salinity tolerance. The discovery of a novel class of salinity-tolerance-conferring
33 molecule is expected to impact agrochemical development as salinity damage increasingly
34 becomes a global problem.

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37 **Main text**

38 Quaternary ammonium salts are molecules with nitrogen atoms that bear four alkyl, alkenyl,
39 alkynyl, or aryl substituents and have been widely used as antimicrobials or pharmaceuticals
40 (Fig. 1A)¹⁻³. Furthermore, quaternary ammonium salts can effectively inactivate enveloped
41 viruses such as COVID-19⁴. Despite their importance, the synthesis of quaternary ammonium
42 salts has predominantly relied on the classical Menshutkin reaction reported in 1890⁵, in which
43 tertiary amines react with alkyl halides. While this method is well established, it is typically
44 reserved for the final stage of a synthetic sequence, in which the synthesis of the quaternary
45 ammonium salts essentially involves a linear synthesis that necessitates the multistep
46 preparation of the starting alkyl halide and/or amine. From the standpoint of divergent syntheses,
47 existing research into quaternary ammonium salt transformations has significantly lagged
48 behind the rich amine-transformation chemistry⁶⁻⁸ that has undoubtedly accelerated the
49 development of amine-based pharmaceuticals (Fig. 1B). In 2016, Phipps reported elegant *meta*-
50 selective C–H borylations of benzylammonium salts⁹; however, this study mainly focused on
51 functionalizing positions remote from the ammonium nitrogen atom. Indeed, examples of
52 functionalization adjacent to the ammonium nitrogen moiety are limited. For example, even
53 simple Suzuki–Miyaura or Sonogashira coupling chemistry involving α -halogenated
54 alkenylammonium salts had not been reported until developed by us¹⁰. Hence, a strategy that
55 combines the Menshutkin reaction with this new quaternary-ammonium transformation
56 chemistry is expected to result in a significant number of compounds becoming accessible. As
57 the development of new synthetic strategies that facilitate the expansion and development of
58 new chemical spaces is a central issue in organic chemistry, the development of streamlined
59 transformations of quaternary ammonium salts is expected to accelerate the discovery of novel
60 classes of bioactive molecule.

61 With the above background in mind, we focused on the elusive distonic α -ammonium radical,
62 in which the radical center is located on the carbon adjacent to the ammonium cation. In 1996,
63 Dolbier reported reactions of distonic α -ammonium radicals, in which the treatment of an α -
64 iodomethylammonium salt with a vinyl ether mainly afforded the tetramethylammonium salt
65 along with the corresponding products in yields of 29% and 17% as a mixture (Fig. 1C)¹¹. The
66 bond-dissociation energy (BDE) of the α -C–H bond in a quaternary ammonium cation is 106.1
67 kcal/mol (as calculated at the UB3LYP/6-31+g(d) level of theory)¹²; consequently, photolytic
68 conditions generate distonic radicals in one shot, with most of the formed radicals abstracting
69 hydrogen atoms before they can react with an olefin. The authors clearly state: “however,
70 except for its addition to ethyl vinyl ether, attempts to observe competitive bimolecular addition
71 of α -ammoniomethyl radical to various other olefins, including 1-hexene, styrene,
72 pentafluorostyrene, and α -methylstyrene, were curiously ineffective and led only to formation
73 of tetramethylammonium tetrafluoroborate.” The low yield and narrow substrate scope has
74 hampered the use of distonic α -ammonium radicals. Moreover, while several studies were
75 conducted to 2000^{13,14}, successful transformations were limited to *intramolecular* reactions;
76 consequently, studies into distonic α -ammonium radicals effectively ceased for more than 20
77 years.

78 Herein, we report two distinctive methods for generating distonic α -ammonium radicals that
79 rely on different photocatalytic mechanisms: oxidative quenching and reductive quenching (Fig.
80 1D).^{15–18} These discoveries enable control over the products from the *intermolecular* reactions
81 of distonic α -ammonium radicals and olefins. In addition, we discovered new salinity-
82 tolerance-conferring molecules in our quaternary ammonium salt collection.

83 **Results and discussion**

84 **Photocatalytic transformations of an α -iodomethylammonium salt through oxidative**
85 **quenching:** The reaction conditions for the *intermolecular* reactions of distonic α -ammonium

86 radicals with olefins were initially screened using α -iodomethylammonium salt **1a** and 1,1-
87 diphenylethylene (**2a**) (See SI, Table S1), which revealed that Ir-photoredox catalyst **PC1** (E^*_{ox}
88 = -1.88 V) delivered the best outcome, with alkenylated product **3a** obtained selectively. The
89 optimized conditions are shown in Fig 2A, left: treatment of **1a** with **2a** (1.5 equiv.) in the
90 presence of **PC1** (2.0 mol%) and AgBF_4 (1.0 equiv.) for 2 h in DMSO under blue light afforded
91 the corresponding product **3a** in 78% yield after counter-anion exchange with aqueous KPF_6 .
92 A proposed mechanism for the catalytic generation of the distonic α -ammonium radical is
93 shown in Fig. 2B. Photoredox catalyst **PC1** is first excited by blue light. The resulting
94 sufficiently reducing **PC1*** transfers an electron to α -iodomethylammonium salt **1a** ($E = -1.39$
95 V)¹⁴ to form distonic α -ammonium radical **A**, which then reacts with olefin **2a** to generate
96 radical **B**. Electron transfer from **PC1*⁺** to radical **B** and subsequent deprotonation finally
97 affords the alkenylation product **3a**. The proposed oxidative quenching mechanism is supported
98 by Stern–Volmer experiments (Fig. 2C). Furthermore, the corresponding methoxylated product
99 **5** was obtained from the alkenylation product when the reaction was conducted in CH_3OH (Fig.
100 2D), which further supports the proposed mechanism.

101 **Photocatalytic transformation of an α -iodomethylammonium salt through reductive**
102 **quenching that enables a switchable transformation:** We next explored reductive quenching
103 conditions with the aim of switching between alkenylation and alkylation chemistry¹⁹. Inspired
104 by recent advancements in halogen-atom-transfer (XAT) chemistry²⁰, we used triethylamine as
105 the XAT reagent (Fig 2A, right)²¹. Treatment of **1a** with **2a** in the presence of **PC2** (5.0 mol%)
106 and NEt_3 (2.0 equiv.) for 2 h in 1:1 $\text{CH}_3\text{CN}/\text{H}_2\text{O}$ under blue light furnished the corresponding
107 product **4a** in 73% yield, after counter-anion exchange with aqueous KPF_6 . The inclusion of
108 triethylamine was essential for catalyst turnover, with only 6% of **4a** obtained in the absence of
109 triethylamine. The proposed reaction mechanism for this transformation is summarized in Fig
110 2E. Ir catalyst **PC2** ($E^*_{\text{red}} = +0.55$ V) is excited using blue light to give **PC2***. Triethylamine

111 ($E_{\text{ox}} = +0.77 \text{ V}$)²¹ is then oxidized by the catalyst to give amino radical **C**, which then abstracts
112 the iodine atom from **1a**. The resulting distonic α -ammonium radical **A** reacts with **2a** to give
113 the corresponding radical **B**, which finally reacts with **PC2⁻** to afford product **4a**. Stern–
114 Volmer experiments, in which the catalyst was only found to be quenched by triethylamine and
115 not by **1a** or **2a**, provided evidence for this mechanism (Fig. 2F). The reaction was conducted
116 in a deuterated solvent to obtain further insight into the conversion of radical **B** into product **4a**
117 (Fig. 2G). Deuterated **4a-D** was obtained in 79% (¹H NMR yield) when the reaction was
118 performed in CH₃CN/D₂O, which is rationalized by **PC2⁻** reducing radical intermediate **B** to
119 form an anionic intermediate, which is then quenched with D₂O to give **4a-D**.

120 We next investigated the scope of these reactions using the optimized conditions for both
121 alkenylation (conditions A) and alkylation (conditions B) (Fig 3), with the former conditions
122 discussed first. Reactions with the bulkier triethylammonium and isopropylidimethylammonium
123 salts gave **3b** and **3c** in yields of 62% and 74%, respectively. Heterocyclic ammonium salts
124 were also tolerated by this reaction, with **3d–3f** obtained in moderate-to-good yields (**3d**: 57%,
125 **3e**: 73%, **3f**: 39%). Olefins bearing variously substituted aryl groups were also tolerated;
126 diarylethenes with electron-donating (methyl or methoxy) or electron-withdrawing (fluoro)
127 groups furnished products **3g–3i** in high yields. A bromo substituent was also compatible and
128 remained intact (**3j**) despite the catalyst exhibiting good reducing abilities. The unsymmetrical
129 diarylethene led to product **3k** as a mixture of *E/Z* isomers. Notably, styrene, an unreactive
130 substrate under Dolbier conditions, reacted to give **3i** in 74% yield (*E/Z*: 19:81); the *Z* isomer
131 was formed as the major diastereomer because photocatalyst-accelerated *E/Z* isomerization was
132 observed in solution (Fig. S7)²². Not only was the α -iodomethylammonium salt compatible with
133 this reaction but the β -bromoethylammonium salt also reacted to give **3m**, albeit in relatively
134 low yield. Other ammonium salts derived from diphenhydramine (pharmaceutical) and
135 strychnine (natural product) were converted under these conditions to give **3n** and **3o**, with no

136 clear side reactions observed. The doubly alkenylated product **3p** was obtained in 36% yield
137 when the bis-iodomethylammonium salt was subjected to these reaction conditions.

138 We next examined the scope of the reaction under conditions B. As was observed under the
139 previous conditions, a variety of ammonium salts were tolerated by the reaction, with **4b–4f**
140 obtained in yields of 46–70%. Relatively high yields were obtained when electron-withdrawing
141 groups were attached to the diarylethene (**4g** and **4h** vs. **4i–4l**) because radical intermediate **B**
142 is more easily reduced when its aryl groups bear electron-withdrawing groups. Although the
143 reaction proceeded sluggishly with styrene, compound **4m** was obtained in 16% yield.
144 Conversely, the reaction proceeded more efficiently to give **4n** in 49% yield when an electron-
145 withdrawing ester group was attached to styrene. The alkylation reaction was also applicable
146 to other ammonium salts to afford **4o–4r** in moderate-to-good yields. Overall, our switchable
147 reaction facilitates the streamlined syntheses of 2-types of diarylalkylammonium salt from the
148 same commercially available tertiary amine in two steps. Compared with the classical linear
149 syntheses of **3a** and **4a**, which are multistep syntheses from their respective starting materials²³,
150 the switchable strategy presented herein accesses such compounds far more efficiently.

151 **Serendipitous discovery of salinity-tolerance-conferring molecules in the quaternary**
152 **ammonium salt collection:** We conducted a chemical screening of the various structurally new
153 quaternary ammonium salts prepared using the aforementioned methodology. We previously
154 identified a new molecule in our C–H amination product collection that inhibits stomatal
155 opening, which highlights the power of reaction-driven chemical screening²⁴. In this study, we
156 focused on discovering salinity-tolerance-conferring molecules in our quaternary ammonium
157 salt collection.

158 Soil salinity is becoming an increasingly serious global problem; it inhibits plant growth and
159 development, significantly reduces crop yields, and is one of the effects of climate change
160 associated with global warming^{25,26}. NaCl not only reduces water availability, it also induces

161 toxic stress because Na^+ and Cl^- affect mRNA stability, translational regulation, and protein
162 abundance in a manner that inhibits plant photosynthesis²⁷. Strategies that increase crop yields
163 in saline soils include creating transgenic plants with genes that “eliminate” toxic Na^+ , and the
164 use of exogenous osmolytes that accumulate naturally occurring organic osmotic solutes^{27–29}.
165 However, both transgenic plants and osmolytes inhibit growth because they constantly expend
166 energy to manage plant stress^{30–34}.

167 While novel plant biostimulants that neither inhibit growth nor rely on genetic
168 engineering need to be discovered and developed³⁵, no comprehensive studies into their specific
169 use and subsequent mechanisms of action against salinity are currently unavailable³⁶. In this
170 study, we identified molecules that confer tolerance against salinity in the collection of
171 quaternary ammonium salts constructed using our newly developed switchable-synthesis
172 protocol. We screened for compounds capable of enhancing the abilities of plants to tolerate
173 environmental stress. Among the prepared quaternary ammonium salts, exogenous compounds
174 **3a** and **4a** appeared to confer plants with salinity tolerance (Fig. 4A and 4B) without inhibiting
175 their growth (Fig. 4C and 4D). To demonstrate this, we sowed Arabidopsis using 100 mM NaCl
176 medium or unstressed medium containing 0, 0.1, 1, or 5 μM of **3a** or **4a**. The seedlings were
177 grown for 20 or 15 d, with the lengths of their primary roots measured every 4 or 2 d. We found
178 that the primary roots and leaves of Arabidopsis seedlings grown in compound-containing
179 media were approximately three-times longer and larger than those grown in saline medium in
180 the absence of compound. Compounds **3a** and **4a** were effective at all concentrations, but most
181 effective at 0.1 μM (Fig. 4A and 4B). Furthermore, we found that the root and leaves
182 Arabidopsis seedlings grown in compound-containing media were not shorter or smaller than
183 those grown in the compound-free medium; on the contrary, compounds **3a** and **4a** promoted
184 Arabidopsis growth at 0.1 and 5 μM , respectively (Fig. 4C and 4D). In addition, we screened

185 24 analogs and discovered that four were salinity-tolerance-enhancing and growth-promoting
186 (Fig. S8).

187 While these compounds are effective at very low concentrations ($< 0.1 \mu\text{M}$), the osmolyte
188 concentrations range lies between approximately 0.1 and 1,500 mM; therefore, these
189 compounds may cause sodium to be transported into the extracellular space or the vacuole,
190 rather than acting as osmolytes. From a practical point of view, these compounds are useful
191 because their effectiveness at low concentrations suggest that they are minimally
192 environmentally persistent. Compounds **3a** and **4a** are potentially undiscovered phytohormones
193 because they are effective at low concentrations. Investigating the mechanisms of action of
194 these bioactive molecules may lead to the discovery of even better biostimulants.

195 **Conclusion**

196 We successfully developed a switchable protocol for synthesizing quaternary ammonium
197 salts that involves the photocatalytic generation of α -ammoniomethyl radicals; we refer to this
198 new concept as the “quaternary ammonium transformation” to underscore its significance.
199 Traditionally, tertiary amines are converted into quaternary ammonium salts at the final stage
200 of synthesis owing to a lack of known protocols for their transformation. In contrast, our study
201 unequivocally demonstrated that quaternary ammonium salts can serve as key intermediates in
202 the synthesis of various molecules, thereby enabling the rapid synthesis of divergent quaternary
203 ammonium salts. Furthermore, novel salinity-tolerance-conferring molecules were identified in
204 our reaction-development-based collection. This study highlights the power of our newly
205 developed protocol for the synthesis of quaternary ammonium salts and their practical
206 applications in the plant chemical biology field. Given the widespread nature of salinity damage
207 that affects global agriculture, our discovery of a new protocol for transforming quaternary
208 ammonium salts is expected to have a far-reaching impact on global food security.

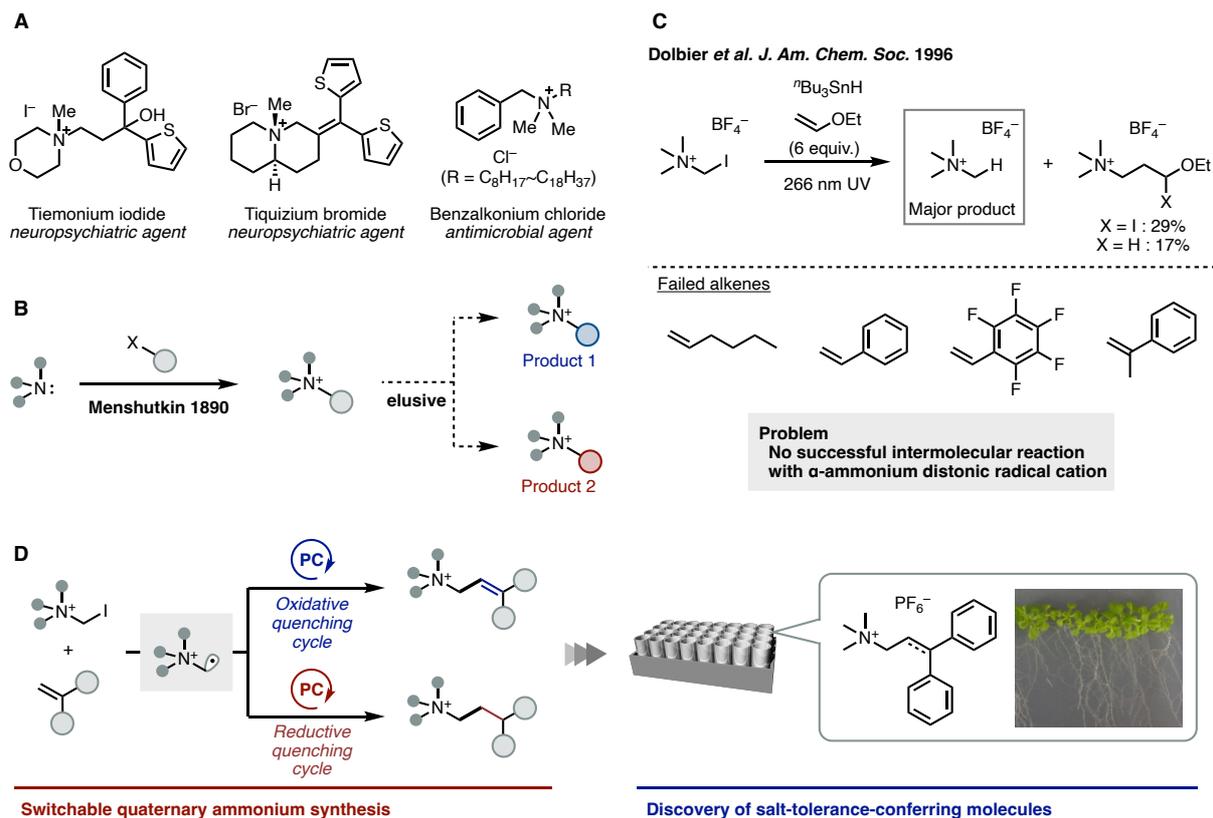
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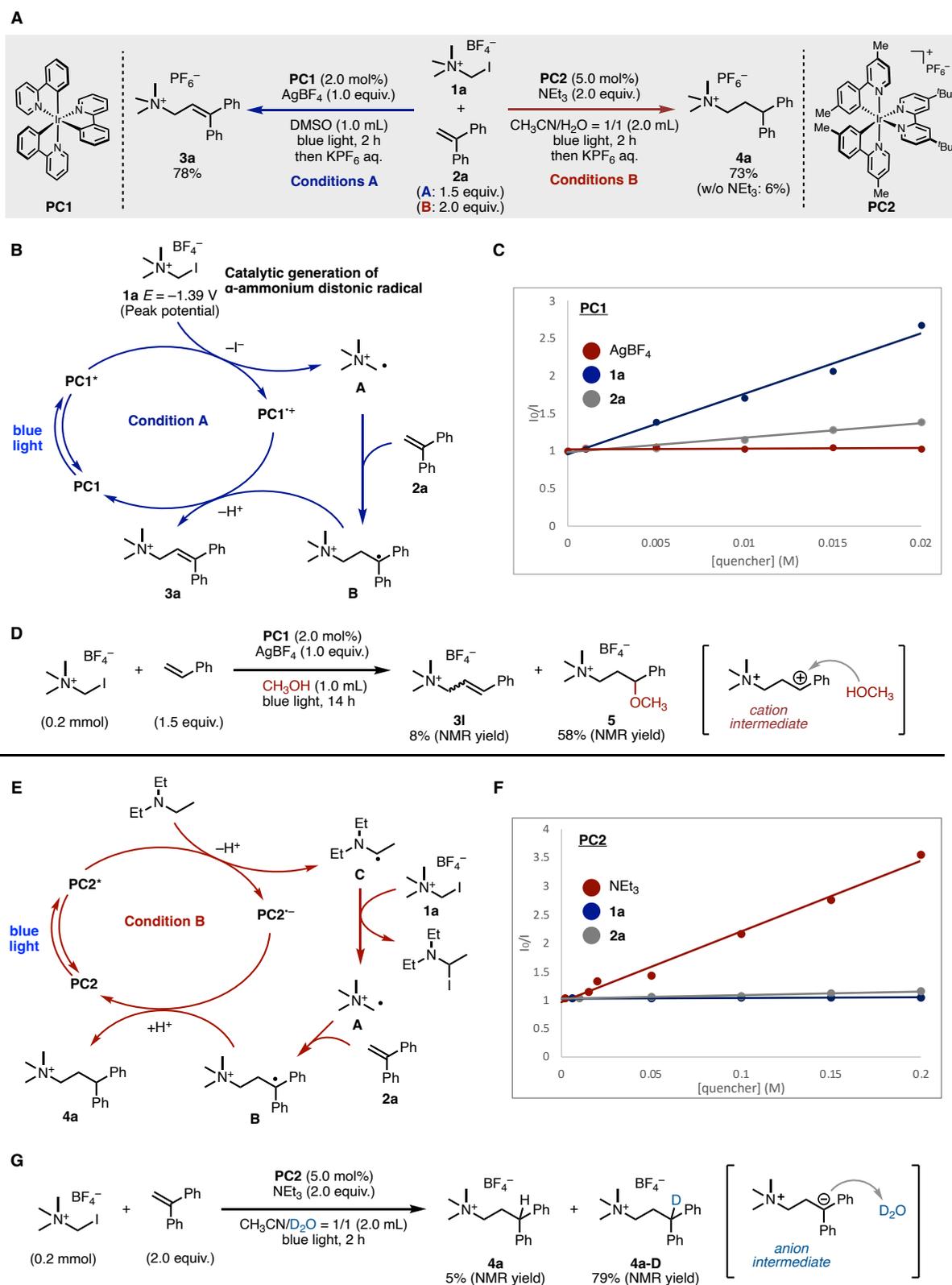
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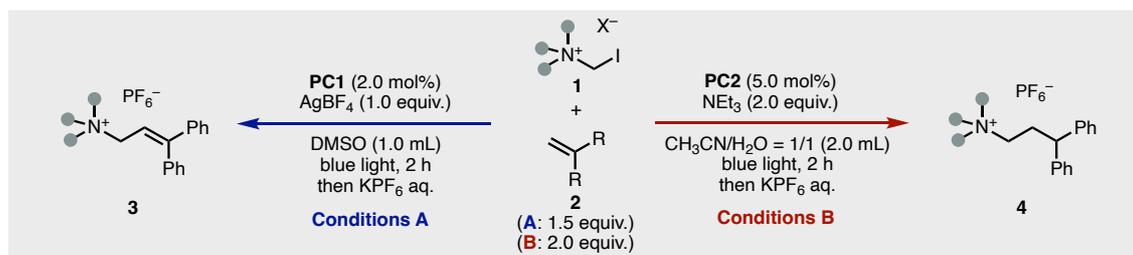
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Fig. 1. Previous work and this approach for the generation of α -ammonium distonic radical. (A) Examples of antimicrobials or pharmaceuticals including quaternary ammonium scaffold. (B) Overview of quaternary ammonium salts synthesis. (C) Previous example of an intermolecular reaction of α -ammonium distonic radical. (D) This work.

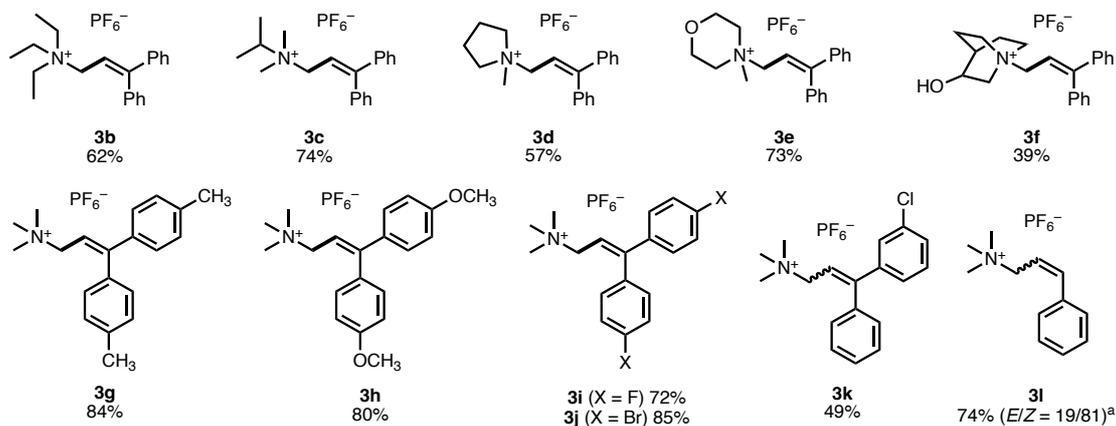


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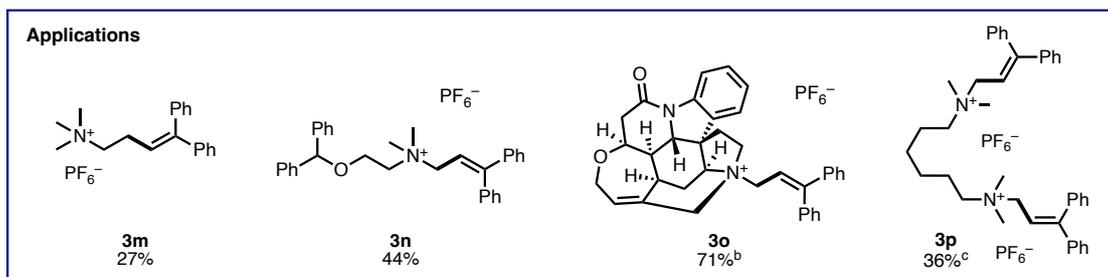
Fig. 2. Switchable synthesis of quaternary ammonium salt. (A) Optimized conditions. (B) Proposed reaction mechanism in oxidative quenching conditions. (C) Stern–Volmer quenching study in oxidative quenching conditions. (D) Cation-trapping experiment. (E) Proposed reaction mechanism in reductive quenching conditions. (F) Stern–Volmer quenching study in reductive quenching conditions. (G) Anion-trapping experiment.



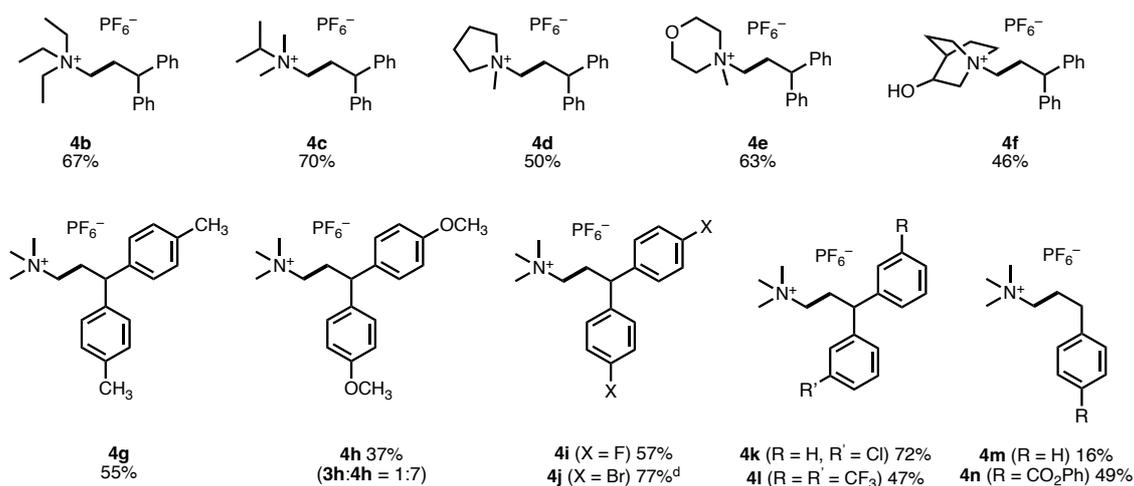
Conditions A



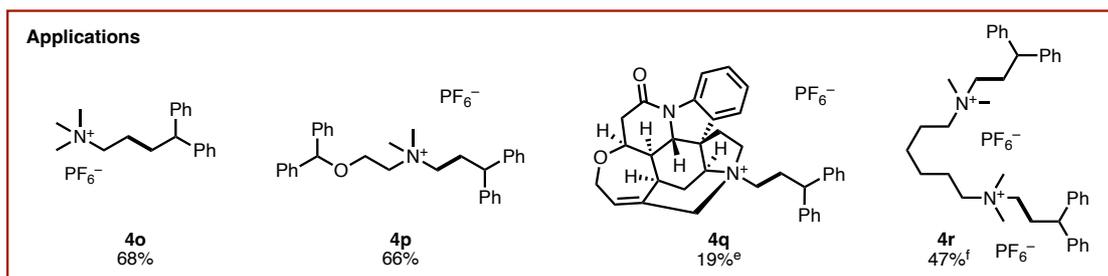
Applications



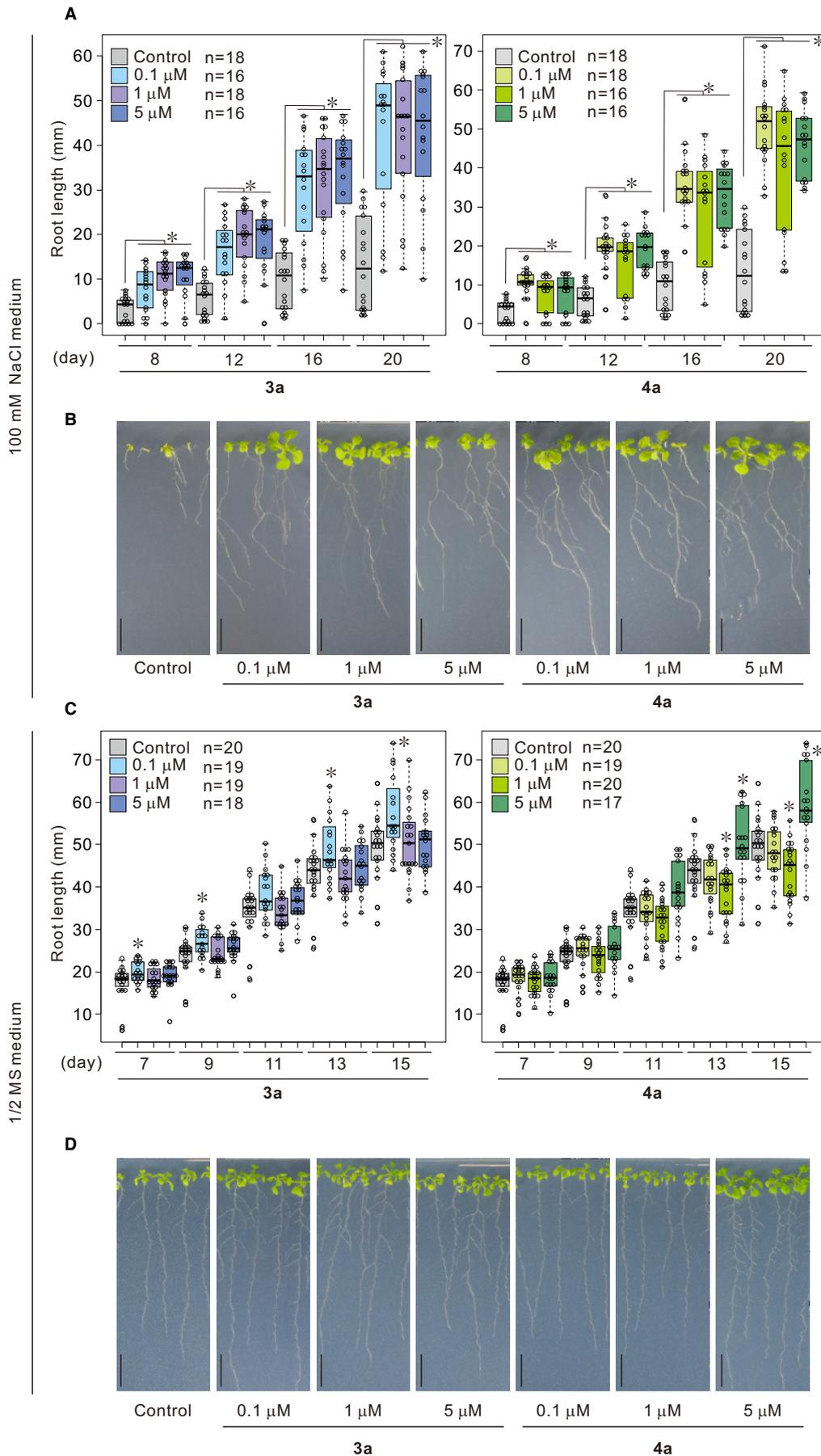
Conditions B



Applications



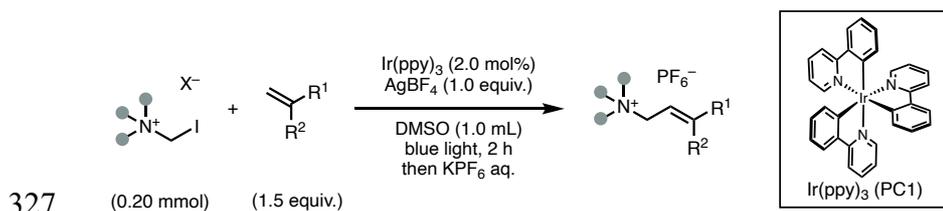
310 **Fig. 3. Scope of reaction.** ^aUsing styrene (0.2 mmol), **1a** (2.0 equiv.), and AgBF₄ (2.0 equiv.)
311 in 1.0 mL DMA. ^bUsing AgBF₄ (2.0 equiv.). ^cUsing **2a** (6.0 equiv.) and AgBF₄ (2.0 equiv.).
312 ^dUsing the mixture of CH₂Cl₂ and H₂O as solvent. ^eUsing AgBF₄ (1.0 equiv.). ^fUsing **2a** (6.0
313 equiv.) and NEt₃ (4.0 equiv.).



315 **Fig. 4. Biological experiments on conferring salt tolerance.** Root length (A) and images (B)
316 of wild-type Arabidopsis seedlings grown on 1/2 MS medium containing 100 mM NaCl with
317 0.1, 1, or 5 μ M the compounds **3a** or **4a**. Root length (C) and images (D) of wild-type
318 Arabidopsis seedlings grown on 1/2 MS medium with 0.1, 1, or 5 μ M compounds **3a** or **4a**.
319 Significant differences ($P < 0.01$; indicated by asterisk) were determined using the Mann-
320 Whitney U-test. In the box-and-whisker plots, the boxes and solid lines in the boxes represent
321 the upper (75th) and lower (25th) quartiles and median values, respectively, and the whiskers
322 represent the 95% confidence intervals. Experiments were independently repeated at least three
323 times with similar results. The n values in the figure indicate the number of independent root
324 samples used. Scale bars = 10 mm.

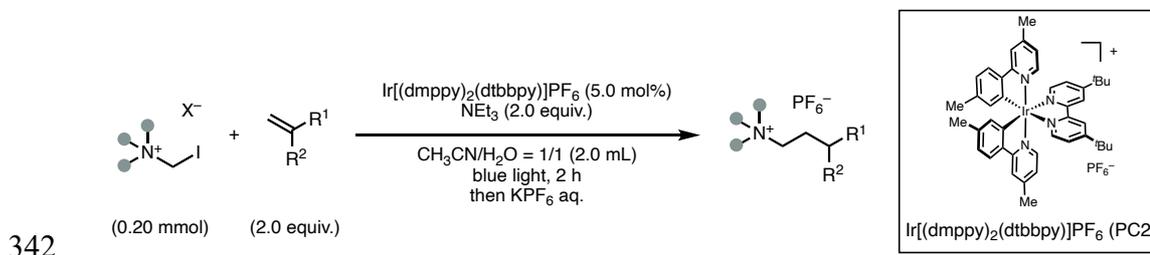
325 Methods

326 Procedure for the oxidative quenching conditions



Method A: A dried reaction tube with a stirring bar was charged with ammonium salt (0.20 mmol, 1.0 equiv.), AgBF_4 (38.9 mg, 0.20 mmol, 1.0 equiv.), and $\text{Ir}(\text{ppy})_3$ (**PC1**, 2.6 mg, 0.0040 mmol, 2.0 mol%). The tube was filled with nitrogen by employing the usual Schlenk technique (evacuate-refill cycle). DMSO (1.0 mL) and olefin (0.30 mmol, 1.5 equiv.) were added to the tube and the mixture was stirred under blue light irradiation and a cooling fan (a 40 W Kessil PR160 blue LED was placed 1 cm side from the reaction vials) for 2 h. The crude mixture was diluted with acetone and filtered through a pad of celite, then concentrated *in vacuo*. The resulting product was dissolved in CH_2Cl_2 and washed with 10% $\text{Na}_2\text{S}_2\text{O}_3$ aqueous solution, water, for three times. Then, the organic layer was washed with saturated KPF_6 aqueous solution for three times to exchange the counter anion. The organic layer was dried by Na_2SO_4 , filtered, and concentrated *in vacuo*. The crude product was recrystallized from $\text{CH}_2\text{Cl}_2/\text{Et}_2\text{O}$ to give the pure target product.

341 Procedure for the reductive quenching conditions



Method B: A dried reaction tube with a stirring bar was charged with ammonium salt (0.20 mmol, 1.0 equiv.), $\text{Ir}[(\text{dmppy})_2(\text{dtbbpy})]\text{PF}_6$ (**PC2**, 9.7 mg, 0.010 mmol, 5.0 mol%). The tube was filled with nitrogen by employing the usual Schlenk technique (evacuate-refill cycle).

346 CH₃CN (1.0 mL), H₂O (1.0 mL), NEt₃ (40.4 mg, 0.40 mmol, 2.0 equiv.), and olefin (0.40 mmol,
347 2.0 equiv.) were added to the tube. The mixture was stirred under blue light irradiation and a
348 cooling fan (a 40 W Kessil PR160 blue LED was placed 1 cm side from the reaction vials) for
349 2 h. The crude mixture was concentrated *in vacuo*. The resulting product was dissolved in
350 CH₂Cl₂ and washed with water for three times. Then, the organic layer was washed with
351 saturated KPF₆ aqueous solution for three times to exchange the counter anion. The organic
352 layer was dried by Na₂SO₄, filtered, and concentrated *in vacuo*. The crude product was
353 recrystallized from CH₂Cl₂/Et₂O to give the pure target product.

354 **Procedure for biological experiments**

355 **Plant material and growth conditions**

356 *A. thaliana* ecotype Columbia-0 (Col-0) plants were used. The Arabidopsis seeds were
357 sterilized with 70% ethanol and grown on half-strength Murashige and Skoog salt (1/2 MS)
358 agar medium [1% (w/v) sucrose, 1.2% (w/v) agar], at 22 °C under a 16 h/8 h light/dark cycle.

359 **Measurement of root length and calculation of the growth index**

360 Roots of seedlings were digitally photographed for measurement of length of root with some
361 modifications, and determined using ImageJ. Growth index was calculated as the ratio of
362 primary root length in each condition to the mean root length of the control.

363 **Statistics**

364 The Shapiro–Wilk test was used to assess the normality of the samples. The Mann–Whitney U
365 test was used to assess the significant differences ($P < 0.01$; indicated by asterisk) between the
366 two samples.

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373

374 **Author Contributions**

375 K.M. and T.H. conceived the concept and directed the project. Y.S. designed the reactions. T.K.
376 and Y.S. performed the organic chemistry experiments. T.H. performed the biological
377 experiments. The manuscript was written through contributions of all authors. All authors have
378 given approval to the final version of the manuscript.

379

380 **Competing interests**

381 The authors declare no competing interests.

382

383 **Author Information**

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